



# Commercial Acquisition Process and Planning

April 20, 2026

**PROVIDER OF CHOICE**

**POST  
2028**

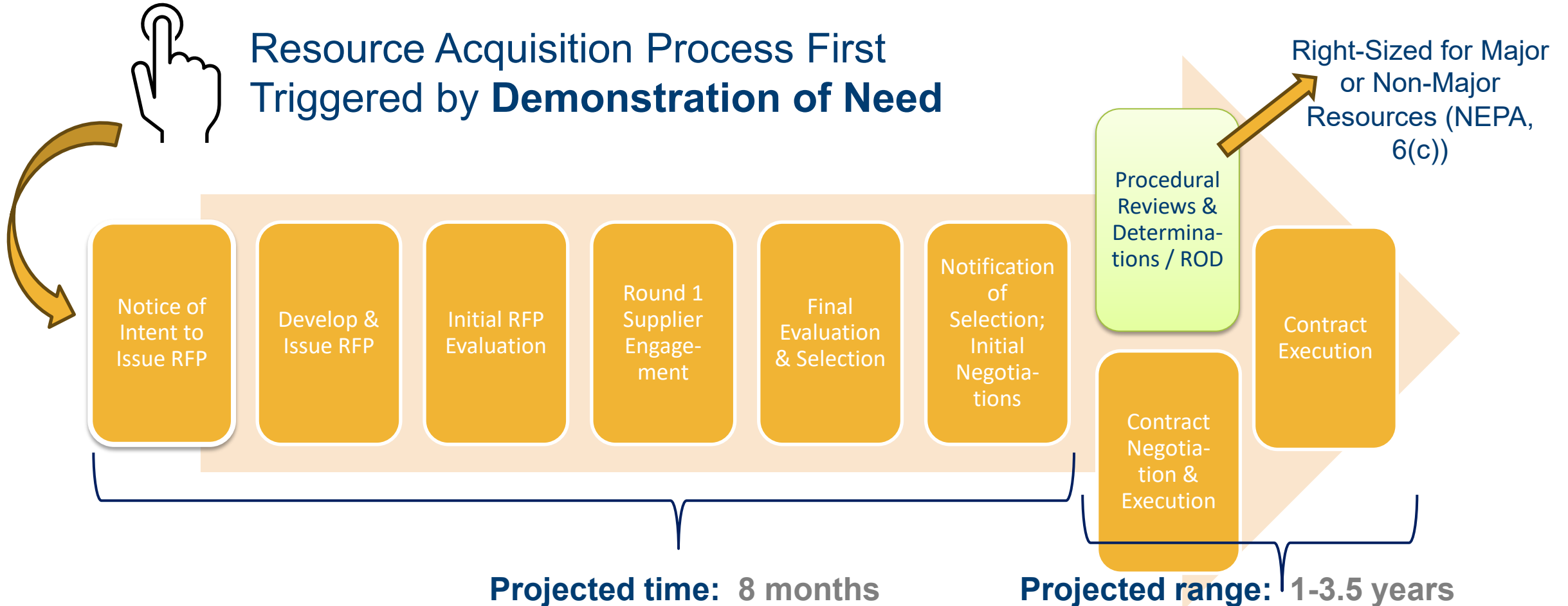


# Defining Major and Non-Major Resources


§ 6(a)(2) – Authority to acquire resource to “meet... contractual obligations,” with different requirements and processes for “major” and non-major resources

- § 6(c) – **Major resource** (larger than 50 aMW and acquired for more than 5 years)
  - § 6(c) requires a public process
  - Requires finding by Administrator that proposed acquisition is consistent with the NW Power Council’s power plan (or, if inconsistent, must be specifically authorized by Congress)
- § 6(b)(2) **Non-major resource** (up to 50 aMW)
  - Must be consistent with the Council’s power plan *or* consistent with the criteria and considerations of § 4(e)(1) and § 4(e)(2) as determined by the Administrator

# Competitive Acquisition Process



# Notice to Issue RFP/RFO

- For competitive resource acquisitions, BPA would issue a Notice of Intent (NOI) announcing its **intent to solicit, evaluate, negotiate and purchase power** from generating resource(s).
  - BPA can determine if an RFP/RFO is for the purchase of a “Vintage Resource”. If so, BPA will issue NOI 60 days prior to RFP/RFO.
  - Estimated time: **1 month**
-  Assumptions up front:
- Consistent with determined needs
  - Agnostic to fuel source
  - May make several selections to meet need
  - Coordination with the Council

# POC Exhibit C, Tier 2 Vintage

*Option 1: Include the following for customers that are not JOEs.*

## 2.5 Tier 2 Vintage Rate Alternative

If «Customer Name» elects option B, C, or D under section 2.1 above, then «Customer Name» is eligible to purchase Firm Requirement Power at a Tier 2 Vintage Rate, if offered by BPA, as described in this section 2.5. For purposes of this section 2.5, «Vintage Resource» means the output of a physical resource that BPA determines, in its sole discretion, to acquire for a period of greater than three years and that forms the cost basis for pricing Firm Requirements Power subject to an established Tier 2 Vintage Rate. BPA may offer to sell Firm Requirements Power at a Tier 2 Vintage Rate whenever it acquires a Vintage Resource.

BPA shall notify customers with a CHWM Contract at least 60 calendar days prior to making a Request For Offer (RFO) for a Vintage Resource. Within 30 calendar days of such notice, «Customer Name» shall notify BPA of the amount of Firm Requirements Power it will purchase from BPA at a Tier 2 Vintage Rate associated with the Vintage Resource.

Following the close of the RFO, BPA shall determine, in its sole discretion, whether to proceed with acquiring the Vintage Resource. If BPA decides to proceed with acquiring the Vintage Resource, then BPA will notify «Customer Name» of the available quantity, if any, of Firm Requirement Power that customer is eligible to purchase at the Tier 2 Vintage Rate, and the estimated Tier 2 Vintage Rate. «Customer Name» shall execute a Statement of Intent, as stated in section 2.5.1 below, to purchase identified amounts of Firm Requirements Power at the applicable Tier 2 Vintage Rate. The Statement of Intent will include the process and timing to elect the Vintage Alternative and execute a Statement of Intent.

*End Option 1*



Olive, Kelly J (BPA) - PSS-6



**Option B.** Fixed Tier 2 Long-Term Rate option then flexible option

**Option C.** Fixed flexible option then Tier 2 Long-Term Rate option

**Option D.** All flexible option

March 17, 2026, 4:19 PM

# Customer elections for Above-CHWM Options

BPA- supplied firm power at the Long-Term Tier 2 Rate

**A:**

All BPA Long-Term Tier 2 Rate

**B:**

Fixed amount served at BPA Long-term Tier 2 Rate

+

Any remainder is Flexible Above-CHWM Path

**C:**

Fixed amount of flexible Above-CHWM Path

+

Any remainder is served at BPA Long-Term Tier 2 Rate

**D:**

**Flexible Above-CHWM Path**

BPA Short-Term Tier 2 Rate  
(Rate period market cost/value)

BPA FPS Sale  
(Negotiated rate if available)

BPA Vintage Resource Tier 2 Rate  
(Multiple rate periods)

Non-Federal Market and Physical Resources up to Above-CHWM Amount

# Develop and Issue RFP

## Process:

- Develop RFP internally (~1 month)
- Informal advance outreach
- Release the RFP
- Host bidder's conference promptly following RFP release
- RFP closes (1 month)

## RFP would include BPA requirements, including:

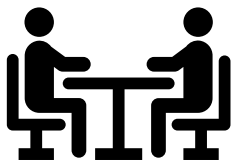
- **Tell:** Power needs including product, timing and quantity
- **Tell:** Evaluation criteria
- **Request:** Permitting and environmental evaluations
- **Request:** Commercial qualifications
- **Tell and Request:** Delivery/project location
- **Tell and Request:** Transmission requirements (Interconnection & Tx study request status)

# Initial Evaluation and Engagement



## Initial Offer Evaluation

- Systematic evaluation of **prospective resources** against established evaluation criteria
- Systematic evaluation of **prospective suppliers** against qualitative and quantitative criteria
- **Cost-competitiveness** evaluation
- Score and **select short-list** of suppliers for first round of engagement
- **Estimated 2 months**



## Round 1 Supplier Engagement

- **Engage individually** with short-listed selected suppliers
- **Provide additional guidance** and details
- Allow suppliers to **refine offer details** (firm pricing, etc.)
- Potential **non-disclosure agreements**
- **Estimated up to 3 months**

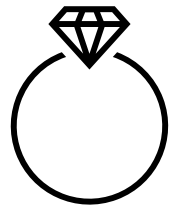


# Final Evaluation & Selection; Initial Contract Negotiations





Final Evaluation & Selection(s)

- Systematic application of established **final evaluation criteria**
- **Final scoring and ranking of bids**
- **Select suppliers** for engagement and start of contract negotiations
- **Estimated 1-2 months**



Notification of Selection; Negotiations

- **Notify selected supplier(s)** 
  - **Notify stakeholders** as applicable
    - Tier 2 Vintage Rate customers
    - Council
    - Other
- Initial contract negotiations with selected suppliers; informs next steps 

# Procedural/NEPA Reviews and Determinations

ACTION	MAJOR	NON-MAJOR	CONSIDERATIONS	TIMING
NEPA	Yes	Yes	Existing resource or market purchase	CX, 1 month
			Shovel Ready	EA 1+ or EIS 2+ years
			In Study (in GI and Tx queue)	EA 1+ or EIS 2+ years
			Greenfield (not in Tx queue)	EA 1+ or EIS 2+ years
Preconstruction and investigation expenses contract	Maybe	Maybe	Existing resource, not needed.	N/A
			New development, likely. 1992 Policy outlines 3 ways BPA may pay such expenses.	~3 months
6(c)—hearings as a public engagement opportunity	Yes	No	'Expedited' 6(c), as defined in 1993 6(c) Policy	~135 days/4.5 months
			6(c), not expedited	1+ year
6(m)—Offering customers shares	Yes	No	Discussions can be folded into 6(c) hearings.	N/A
Record of Decision	Yes	Yes		~3 months

# 6(c) Policy and Process—Scalable?

- The current 1993 6(c) Policy commits BPA and the Council to revisit the Policy every five years and refresh it when warranted.
- NW Power Act provides high-level requirements for 6(c) process
- Current Policy includes an Appendix that outlines a prescriptive rate case-like 6(c) hearing process.
- BPA is exploring various ways to capture process efficiencies by envisioning various approaches to a 6(c) process while meeting requirements in the Act.
  - Expedited hearings
  - Routinized hearings (i.e. every two years)
  - Less formal hearings process

# Final Contract Negotiations & Execution

- Engage in final power purchase agreement negotiations with selected suppliers
- Internal BPA governance
- Execute contract
- Estimated timing: ~6 months – 1 year
  
- Launch post-contract execution and oversight activities

# Work in Flight



- **6(c) Process** visioning and conversations
- Develop draft all-source **commercial solicitation structure**. May be RFP/RFO.
- **Develop evaluation criteria**; current vision:
  - Initial evaluation mandatory criteria—binary.
  - Final review evaluation criteria—scored and weighted.
- **Interim load/resource analysis**

# Same Page Conversation

- BPA acquisitions must be **triggered by a demonstrated need**.
  - Informed by loads and resources
  - Above-HWM service elections and updated load forecasts, mid-July
  - BPA will update analysis, recognizing changes since last Needs Assessment. Some analysis inputs have known quantities, while others are directional.
- BPA is accountable to **numerous drivers and objectives** related to prioritization.
- BPA understands some customers have **state legislative requirements**
  - BPA cannot guarantee a zero-emission resource acquisition or Vintage Resource.
  - Customers need to plan accordingly.
- Bridge purchases; BPA's commercial **acquisition strategy will evolve** over term of POC.
- **BPA Power follows OATT**; project will either be in the queue or will need to get in queue.

# Wholesale Market Liquidity Preview

- BPA has been an active market participant since deregulation
  - Decades of experience
  - Relationships with suppliers
  - Large geographic footprint
- Recent events have demonstrated adequate short-term liquidity
- Responses to RFOs have exceeded solicited need
- Organized markets should reduce barriers
- Role of long-term market sales and purchases are unknown
- Next workshop:
  - What information about liquidity would be most helpful?



Questions?

