

## BPA's FY 2023 Q2 Quarterly Business Review Follow-Up

### Question:

The Public Power Council would like to follow-up on the transmission sales revenue forecast from the recent QBR technical workshop. Specifically, we would like to receive a breakdown of the \$55 million sales forecast variance by the specified products on slide 8 as compared to the rate case forecast.

### Response:

Thank you for your question. The table below breaks out the products [included on slide 7](#), Line 1 – Direct Sales and Line 3 – Inter Business Unit Revenues of the Transmission Services QBR Analysis from the Q2 QBR technical workshop.

Only products with variances greater than +/- \$2M are included so the total does not directly tie to the amount in each line of the QBR presentation.

Drivers of \$55M Variance (Sales Account) by Products with +/- \$2M			
Product Category	BP22	Q2	Q2 - BP22
POINT-TO-POINT LONG TERM (includes CF)	\$501,269,923	\$516,107,091	<b>\$14,837,168</b>
POINT-TO-POINT SHORT TERM	\$5,910,983	\$23,157,029	<b>\$17,246,046</b>
SOUTHERN INTERTIE SHORT TERM	\$3,113,038	\$5,033,177	<b>\$1,920,139</b>
SCHED, SYS CTRL & DISPATCH	\$149,332,367	\$156,038,860	<b>\$6,706,493</b>
OPERATING RESERVE-SPIN & SUPP <sup>1</sup>	\$27,311,268	\$35,024,941	<b>\$7,713,672</b>
<b>TOTAL <sup>2</sup></b>			<b>\$48,423,518</b>

### Notes:

<sup>1</sup> QBR Slide 8 mentions NT as line item with +/- \$2M variance, but is below threshold. Instead, Operating Reserves meets the reporting threshold.

<sup>2</sup> Total does not add to \$55M, as it excludes products that have variance below +/- \$2M.

Drivers of Negative \$18M Variance (BBL <sup>4</sup> Accounts) by Products with +/- \$2M			
Product Category	BP22	Q2	Q2 - BP22
POINT-TO-POINT SHORT TERM	\$23,616,528	\$14,389,363	<b>-\$9,227,165</b>
OPERATING RESERVE-SPIN & SUPP	\$10,576,049	\$2,710,630	<b>-\$7,865,419</b>
<b>TOTAL <sup>3,5</sup></b>			<b>-\$17,092,584</b>

<sup>3</sup> Total does not add to negative \$18M as it excludes products that have variances below +/- \$2M.

<sup>4</sup> Between business line transactions represent services provided from either Power or Transmission to the other business line.

<sup>5</sup> For financial reporting, forecast values are coordinated between business lines and adjustments are made to both when one forecast changes. In this circumstance, Transmission reflected changes driven by Power's forecast updates.