

DUCTLESS HEAT PUMPS

FOR COMMERCIAL
BUILDINGS

REDUCE ENERGY COSTS
INCREASE COMFORT
ZONE CONTROL

DITCH THE DUCT

Upgrading your existing heating system to a ductless heat pump (DHP) can help increase occupant comfort and the value of your commercial space. And what's even better, incentives are available for any kind. By replacing your electric resistance heating, you can receive a cool incentive from your local utility. By buying a top-tier ductless heat pump, you can save even more energy and earn an higher incentive.

Your local electric utility may offer incentives of up to **\$1,000 per ton of cooling capacity for retrofits and another \$300 for a high-efficiency unit upgrade.**



BENEFITS MAY INCLUDE



25% more
efficient than central
air systems



Improved indoor
air quality



Quiet operation



Easy, low-cost
installation

CONTACT YOUR LOCAL UTILITY ABOUT INCENTIVES.
UTILITY PARTICIPATION AND INCENTIVES VARY.

How Does It Save Energy?

Ductless Heat Pumps (DHPs, also commonly referred to as mini-splits) save energy using variable-speed compressors to continuously match the heating and cooling load and avoid the on/off cycling of conventional heating systems. They also eliminate over-cooling and over-heating. By moving heat rather than creating it, they are two to three times more efficient than electric resistance heaters.



Save More and Earn More

Incentives are available for any kind of DHP upgrade! See the table below to learn your incentive potential (utility participation and incentives may vary).

		Replacement Equipment		
Existing Equipment		Any DHP	Non-Ducted DHP	Ducted or Mixed
Electric Resistance Heat	AHRI Certificate \$1,000/ton		AHRI Certificate ≥ 10.4 HSPF2 or ≥ 11.0 HSPF \$1,300/ton	AHRI Certificate ≥ 9.4 HSPF2 or ≥ 10.0 HSPF \$1,300/ton
Non-Electric Resistance Heat			AHRI Certificate ≥ 10.4 HSPF2 or ≥ 11.0 HSPF \$300/ton	AHRI Certificate ≥ 9.4 HSPF2 or ≥ 10.0 HSPF \$300/ton

Visit bpa.gov/tannw for more information.

Estimated Incentives



Your local utility may offer **up to \$1,000 per ton for a retrofit and \$300 per ton for an upgrade.**



Replacing electric resistance heat with a qualifying upgrade DHP can qualify for a maximum of **\$1,300 per ton** in addition to any available state and/or federal incentives/rebates for DHP installations.



If your project meets the above requirements and the equipment is on the Qualified Products List, **call your local utility or Trade Ally Network NW** today to confirm eligibility and incentives.



Additional terms and conditions may apply. Utility participation and incentives vary.

Contact Trade Ally Network NW for more information.
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Trade Ally Network NW is sponsored by Bonneville Power Administration and its Northwest Utilities.