

START YOUR ENGINES!

Manufacturer Energy Efficient Block Heater Competition



HOTSTART is holding a contest for certified technicians installing Energy Efficient Block Heaters. They will be awarding prizes to the Certified Technician installing the most EE Block Heaters, and for the company with the most EE Block Heaters installed by 10/1/15. Technicians will be responsible for confirming incentive availability.*

Steps for Incentive

1. Technician confirms incentive eligibility (The installation must replace a thermosiphon electric resistance block heater on a stationary generator or engine, meet the Manufacturer's recommendations and be performed by a certified installer.)
2. Technician uses Utility locator to send email to serving utility to confirm project incentives; the following is a sample email to confirm utility incentives: ***"Greetings – I have identified a potential 3 kW EE Block Heater retrofit at the general hospital in your service territory. Please confirm that incentives are available for this project. If you're not the right person, please forward this email to someone who can confirm EE Block Heater incentives are available for this project. Upon your confirmation, I will contact the owner to determine whether they are interested in this project, which should be complete by 10/1/15. Upon completion, I will provide you with the invoice and the EE Block Heater form. Thank you for your assistance with this project!"***
3. Technician contacts owner about EE Block Heater, including information about utility incentives
4. Owner confirms incentive with the utility
5. Once owner has committed, Technician fills out incentive form, and performs EE Block Heater retrofit
6. Technician emails completed incentive form to the owner, Manufacturer, serving utility and eedocs@bpa.gov
7. The utility pays the incentive to the owner.

Resources

- ["Start Your Engine" Flyer](#) explaining the benefits and incentives available to owners.
- [BPA Utility Incentive Form](#)
- [Smart phone/tablet Form Guide](#)
- [Utility Locator](#) -Please note: TThis resource provides utility lighting contacts, who may need to forward emails to more appropriate utility contacts

If you have any questions, please contact Jeff Thompson, jthompson@hotstart.com

*This contest is held by the manufacturer HOTSTART. BPA's involvement is supporting utilities.